

Testimonials

PSS has the unique ability to bring in people with varying experience levels, develop their existing strengths and provide a culture that fosters the long-term growth and retention of employees. Below is the PSS Senior Management Team; scan the corresponding QR code to watch each video testimonial.

Don Walker
CEO



"Thank you for your interest in PSS. We hope you will take a minute to listen to the messages from our Senior Management Team members as they talk about their experience with our company and invite you to learn more about our Supply Chain Executive track." - Don Walker

Andrew Walsh
President and COO



John Mittenthal
Senior Vice President, Finance & Program Management



Shawn Fernandez
Vice President, Sales



David Wenger
Vice President, Merchandise



Develop your leadership as a

Supply Chain Professional

*At Paint Sundries Solutions
we believe that
relationships built on trust and
integrity create mutual success.*

For more information or to apply for the Supply Chain Executive track please send your cover letter and resumé to:

supplychainHR@paintsundries.com



930 Seventh Avenue • Kirkland, WA 98033
Phone 800.877.6111 • Fax 888.777.1953
paintsundries.com

PSS Paint Sundries
Solutions



About Paint Sundries Solutions

Paint Sundries Solutions, Inc. (PSS) has provided innovative supply chain solutions to retail and manufacturer partners in the architectural coatings industry since 1958.

We stock more than 10,000 paint sundry products from the leading manufacturers in the industry; maintaining an inventory carefully developed to meet the specific needs of our diverse customer base. Our strategically located distribution centers give us the ability to offer next-day delivery to the majority of our retail customers.

Our business is organized around the solutions we provide to our retail and manufacturer partners: logistics, technology, financial, and compliance. A significant contributor to our company's success is the culture within our team. We actively incorporate our core values into the work we perform, with a steadfast commitment to maintaining integrity in everything we do. In an industry based on long-term partnerships and shared commitments, this has proven to be a tremendous strength in both the leadership of the business, and for retaining high-caliber individuals long-term.

Overview: Supply Chain Executive Track

The Supply Chain Executive track at PSS is designed for recent graduates who are interested in pursuing a career in wholesale distribution. Wholesale distribution is among the largest industries in the US and it continues to grow each year. The program will expose individuals to key facets of the industry and give them the knowledge and skills necessary for a successful career in wholesale distribution.

The Program

The Supply Chain Executive track is a three year program that allows recent graduates to work in key areas of the business. Program participants will also be exposed to the culture and strong sense of comradery within PSS that is



truly unique, and allows PSS to provide customers with exceptional service. Upon completion of the three year program, participants will become Supply Chain Professionals and have the opportunity to take on additional roles within the business based on their specific strengths.

Year 1

Participants will work in one of three roles during their first year in the program. These roles will teach participants how we buy, market, and/or ship products while driving key business metrics.

Positions:

- Inventory Management Associate
- Accounting Associate
- Distribution Services Associate

Year 2

During the second year of the program, participants will transition to the role of an Inside Sales Representative. They will interact with customers, place orders, share product knowledge and provide excellent customer service. This position will allow participants to build on the knowledge they have gained in year one of the program in addition to developing their product knowledge and sales competencies.

Year 3

The third year of the program will be spent in one of five specialized roles which will allow for further development of the knowledge and skills established in the first two years of the program.

Positions:

- Senior Accounting Associate
- Senior Inside Sales Representative
- Senior Inventory Management Associate
- Subject Matter Expert
- Senior Distribution Services Associate

Supply Chain Executive Track

Year 1

Inventory Management Associate

Accounting Associate

Distribution Services Associate

Year 2

Inside Sales Representative

Year 3

Senior Accounting Associate

Senior Inside Sales Representative

Senior Inventory Management Associate

Subject Matter Expert

Senior Distribution Services Associate

Opportunities

Program participants will become Supply Chain Professionals after the completion of the third and final year of the program. Upon completion of the Supply Chain Executive track, individuals will have the opportunity to transition to one of the following areas of the business: Finance and Accounting, Operations Management, Sales and Marketing and Subject Matter Expertise. The diagram below shows some of the positions that would be available to Supply Chain Professionals.

Opportunities for Supply Chain Professionals

Areas of the Business

Finance and Accounting

Operations Management

Sales and Marketing

Subject Matter Expertise

Potential Positions

- Senior Accounts Receivable
- Senior Accounts Payable

- Senior Inventory Management Associate
- Information Technology
- DC Management

- Senior Inside Sales Representative
- Outside Sales Representative
- Sales Support
- Marketing and Promotions

- Data Analyst
- Social Media
- Content Production

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