

## 2015 SALES MEETING

November 18th - 21st, 2015

Pacific Palms Resort  
1 Industry Hills Parkway  
City of Industry, CA 91744

TIME	EVENT	VENDOR / TOPIC	SPEAKER	LOCATION	FLOOR
<b>WEDNESDAY</b> (Tan Polo)					
**SALES SAMPLE BOXES ARE LOCATED IN FERRERO ON THE LOBBY LEVEL.**					
2:00 PM	PSS MEETING	WELCOME	DON WALKER	PEBBLE BEACH	LL
		KICK-OFF	SHAWN FERNANDEZ	PEBBLE BEACH	LL
		PROMOTION REVIEW	DAVID FLY	PEBBLE BEACH	LL
3:00 PM	VENDOR MEETING	SIKKENS / FLOOD	PATRICK EELNURME	PEBBLE BEACH	LL
4:00 PM	BREAK				
4:10 PM	VENDOR BREAK OUT SESSION	DEFT / HOMAX / LIQUID NAILS	PATRICK EELNURME	MEDINAH	LL
		OLD MASTERS	PATRICK MURPHY	RIVIERA	LL
		WOOSTER	DAN ANDREWS	HAZELTON	LL
		VALSPAR	MIKE HART	SHERWOOD	LL
6:25 PM	ADJOURN	BREAK BEFORE DINNER			
6:45 PM	DINNER			THE HOT SPOT	ML

<b>THURSDAY</b> (Blue Polo)					
**IF YOU ARE RENTING GOLF CLUBS, THEY WILL BE WAITING FOR YOU ON YOUR CART. YOU DO NOT NEED TO CHECK THEM OUT FROM THE PRO SHOP.**					
6:15 AM	BREAKFAST (Coupon)			CIMA RESTAURANT	LL
7:15 AM	VENDOR BREAK OUT SESSION	3M (1)	TOM CLARK	PEBBLE BEACH A	LL
		3M (2)	TOM CLARK	PEBBLE BEACH B	LL
		3M (3)	TOM CLARK	HAZELTON	LL
		3M (4)	TOM CLARK	MEDINAH	LL
<b>43nd ANNUAL CHARITY GOLF TOURNAMENT BENEFITING CITY OF HOPE</b>					
9:30 AM	GOLF REGISTRATION, LUNCH (IN-N-OUT TRUCK) & PUTTING CONTEST			OUTSIDE GOLF PRO SHOP	GL
10:30 AM	GOLF TOURNAMENT	GOLF CARTS DEPART		EISENHOWER COURSE (THE IKE)	
10:45 AM	GOLF TOURNAMENT	SHOTGUN START (cart path only)		EISENHOWER COURSE (THE IKE)	
4:30 PM	COCKTAIL RECEPTION			OUTSIDE MAJESTIC	LL
6:00 PM	DINNER			MAJESTIC	LL

<b>FRIDAY</b> (Blue Dress Shirt)					
6:00 AM	BREAKFAST (Coupon)			CIMA RESTAURANT	LL
7:00 AM	PSS MEETING	PSS' WEBSITE & E-COMMERCE REVIEW	ANDREW WALSH	CHERRY HILL	LL
		PROMOTION REVIEW	DAVID FLY	CHERRY HILL	LL
8:00 AM	TABLE TOP SHOWCASE			MAJESTIC	LL
12:00 PM	LUNCH (Coupon)			CIMA RESTAURANT	LL
1:00 PM	VENDOR BREAK OUT SESSION	DAP PRODUCTS	DAVE GUSS	PEBBLE BEACH A	LL
		RUST-OLEUM BRANDS (1)	CINDI FLOYD	PEBBLE BEACH B	LL
		RUST-OLEUM BRANDS (2)	CINDI FLOYD	HAZELTON	LL
		RUST-OLEUM BRANDS (3)	CINDI FLOYD	MEDINAH	LL
3:15 PM	BREAK				
3:30 PM	VENDOR BREAK OUT SESSION	GACO WESTERN	JASON LOFTUS	VALENCIA	ML
		HENKEL CORPORATION	MIKE MECKLEY	PINE VALLEY	ML
		PRO SOLUTIONS	LEO LEAL	CONGRESSIONAL	ML
		SASHCO	ARNIE DIDIER	SEDONA	ML
5:45 PM	ADJOURN	BREAK BEFORE DINNER			
6:30 PM	COCKTAIL RECEPTION			CHERRY HILL	LL
6:45 PM	AWARDS CEREMONY			CHERRY HILL	LL
7:45 PM	DINNER			CHERRY HILL	LL

<b>SATURDAY</b>					
**EVERYONE HAS A REQUESTED LATE CHECK-OUT TODAY AT 1:00 PM. IF YOU ARE LEAVING FOR THE AIRPORT BEFORE THIS TIME, PLEASE CHECK OUT OF YOUR ROOM BEFORE THE FIRST MEETING. LUGGAGE CAN BE STORED IN FERRERO ON THE LOBBY LEVEL.**					
6:30 AM	BREAKFAST (Coupon)			CIMA RESTAURANT	LL
7:30 AM	VENDOR BREAK OUT SESSION	DUCKBACK PRODUCTS / THOMPSON'S	LEE GUY	PEBBLE BEACH A	LL
		KRYLON	LEE GUY	RIVIERA	LL
		MINWAX / PURDY	LEE GUY	PEBBLE BEACH B	LL
		SHERWIN WILLIAMS	LEE GUY	HAZELTON	LL
		PERFORMANCE COATINGS	GABE RENSEN	MEDINAH	LL
10:25 AM	BREAK				
10:40 AM	PSS MEETING	SALES TRAINING	DAVE BARTHOLOMEW	CHERRY HILL	LL
11:55 AM	PSS MEETING	CLOSING REMARKS	SHAWN FERNANDEZ	CHERRY HILL	LL
12:00 PM	ADJOURN	BOXED LUNCHES WILL BE PROVIDED BEFORE YOU LEAVE FOR THE AIRPORT			