

2015 PSS SALES MEETING MASTER AGENDA

	Hotel Date	Hotel Start Time	Hotel End Time	PSS Start Time	PSS End Time	Function	Vendor	Presenter	Attendee	Count	Room	Floor	Setup	AV / Display	Projector/ Gondola	Table Tent	BO Group	Door Sign	Notes
TUESDAY																			
11/17	2:00 PM	3:00 PM	2:00 PM	3:00 PM		Full Pre Conference Meeting			DW,DP,JS,MM,kurt	10		Lobby	U-Shape Table						Ask to have pre-con break station moved to Ferrero
11/17	10:00 PM	6:00 AM	10:00 PM	6:00 AM		Storage/Office - Locked at night					Ferrero	Lobby	Table Top (4 Banquet tables w/chairs)					Paint Sundries Solutions	Sample boxes, supplies, projectors, packets
WEDNESDAY																			
11/18	6:00 AM	6:00 AM	6:00 AM	6:00 AM		Storage/Office - Locked at night					Ferrero	Lobby	Table Top (4 Banquet tables w/chairs)					Paint Sundries Solutions	Sample boxes, supplies, projectors, packets
11/18	6:00 AM	10:30 AM	6:00 AM	10:30 AM		CIMA Breakfast				12	Cima Restaurant	Lobby	Conference Dining						Cima Coupon required
11/18	10:00 AM	2:15 PM	10:00 AM	2:00 PM		Break Station 1 - Coffee Only				39	Outside Meeting Room	Lobby	Flow Through Only					Lollipop Sign: Paint Sundries Solutions	
11/18	8:30 AM	2:00 PM	9:00 AM	12:00 PM		Sales Management Meeting				12	Riviera							Paint Sundries Solutions	
11/18	9:00 AM	2:00 PM	9:00 AM	2:00 PM		PSS Arrival & Check-in			All PSS	4	Lobby, Across from H	Lobby	1 - 8' Table w/ 3 chairs					Lollipop Sign: Paint Sundries Solutions	Bring tablecloth
11/18	9:00 AM	4:00 PM	2:00 PM	2:30 PM		Introduction		Shawn / Don	All PSS	48	Pebble Beach A & B	Lobby	Classroom Seating, Podium, 2 Display Tables	1	PROJ	TT 1		Paint Sundries Solutions (next line) SIKKENS/FLOOD	Podium for DW, At least 2 water stations
11/18	9:00 AM	4:00 PM	2:30 PM	3:00 PM		Promotion Review		David Fly	All PSS	48	Pebble Beach A & B	Lobby	Classroom Seating, Podium, 2 Display Tables	1	PROJ	TT 1		Paint Sundries Solutions (next line) SIKKENS/FLOOD	
11/18	9:00 AM	4:00 PM	3:00 PM	4:00 PM		Vendor Meeting	Sikkens / Flood	Patrick Eelnuurme	All PSS	48	Pebble Beach A & B	Lobby	Classroom Seating, Podium, 2 Display Tables	1	PROJ	TT 1		Paint Sundries Solutions (next line) SIKKENS/FLOOD	
11/18	3:45 PM	5:45 PM	4:00 PM	4:10 PM		Break Station 2			All PSS	39	Meeting Room Row	Lobby	Flow Through Only						
11/18	9:00 AM	6:45 PM	4:10 PM	6:25 PM		Break Out Session	Deft / Homax / Liquid Nails	Patrick Eelnuurme	All PSS	10	Medinah	Lobby	U-Shaped Table	1	NO		BO 1	Paint Sundries Solutions (next line) DEFT / HOMAX / LIQUID NAILS	
11/18	9:00 AM	6:45 PM	4:10 PM	6:25 PM		Break Out Session	Wooster Brush Company	Dan Andrews	All PSS	10	Hazelton	Lobby	U-Shaped Table	1	PROJ		BO 1	Paint Sundries Solutions (next line) WOOSTER BRUSH COMPANY	
11/18	9:00 AM	6:45 PM	4:10 PM	6:25 PM		Break Out Session	Valspar Corporation	Mike Hart	All PSS	10	Sherwood	Lobby	U-Shaped Table	1	PROJ		BO 1	Paint Sundries Solutions (next line) VALSPAR CORPORATION	
11/18	9:00 AM	6:45 PM	4:10 PM	6:25 PM		Break Out Session	Old Masters	Patrick Murphy	All PSS	10	Riviera	Lobby	U-Shaped Table	1	PROJ		BO 1	Paint Sundries Solutions (next line) OLD MASTERS	
11/18	6:00 PM	9:00 PM	6:45 PM	8:30 PM		Dinner - BBQ Buffet			All PSS	39	Hot Spot	Mezz	Same as 2014					Lollipop Sign: Paint Sundries Solutions	Hosted Bar, Jerry needs to make Golf announcement (club rentals o
THURSDAY																			
11/19	6:00 AM	6:00 AM	6:00 AM	6:00 AM		Storage/Office - Locked at night					Ferrero	Lobby	Table Top (4 Banquet tables w/chairs)					Paint Sundries Solutions	Sample boxes, supplies, projectors, packets
11/19	6:00 AM	7:00 AM	6:00 AM	7:00 AM		CIMA Breakfast			All PSS	39	Cima Restaurant	Lobby	Conference Dining						Cima Coupon required
11/19	6:45 AM	9:45 AM	7:00 AM	9:30 AM		Break Station 1 - Coffee Only			All PSS	39	Meeting Room Row	Lobby	Flow Through Only						
11/19	6:00 AM	9:30 AM	7:15 AM	9:30 AM		Break Out Session		Tom Clark	All PSS	10	Pebble Beach A	Lobby	U-Shaped Table	1	PROJ		BO 1	Paint Sundries Solutions (next line) 3M WORKSHOP	
11/19	6:00 AM	9:30 AM	7:15 AM	9:30 AM		Break Out Session		Tom Clark	All PSS	10	Pebble Beach B	Lobby	U-Shaped Table	1	PROJ		BO 1	Paint Sundries Solutions (next line) 3M COMMAND, FASTENERS & FILTRETRE	
11/19	6:00 AM	9:30 AM	7:15 AM	9:30 AM		Break Out Session		Tom Clark	All PSS	10	Hazelton	Lobby	U-Shaped Table	1	PROJ		BO 1	Paint Sundries Solutions (next line) 3M MASKING SYSTEMS & ABRASIVES	
11/19	6:00 AM	9:30 AM	7:15 AM	9:30 AM		Break Out Session		Tom Clark	All PSS	10	Medinah	Lobby	U-Shaped Table	1	3M PROJ		BO 1	Paint Sundries Solutions (next line) 3M SAFETY	
City of Hope Golf Tournament																			
11/19			7:45 AM	8:15 AM		Golf Registration Set-Up	City of Hope	Jerry			Golf Course								
11/19			8:15 AM	10:15 AM		Golf Registration & Continental Breakfast	City of Hope	Jerry			Golf Course								
11/19			8:45 AM	10:00 AM		Putting Contest	City of Hope	Jerry			Golf Course								
11/19			9:00 AM	11:00 AM		Lunch - In-N-Out Truck	City of Hope	Jerry			Golf Course								Coupon required
11/19			10:30 AM	10:45 AM		Carts Leave Staging Area	City of Hope	Jerry			Golf Course								
11/19			10:45 AM	4:30 PM		Shotgun Start	City of Hope	Jerry			Golf Course								
11/19			4:30 PM	5:00 PM		Cart Return w/ Scorecards	City of Hope	Jerry			Golf Course								
11/19			4:30 PM	6:00 PM		Reception	City of Hope	Jerry	All PSS		Majestic CD/Concourse	Lobby							Cash Bar, **Bring Sherri & Robert packet
11/19			6:00 PM	8:00 PM		Dinner - Speaker, Awards	City of Hope	Jerry	All PSS		Majestic CD	Lobby							
FRIDAY																			
11/20	6:00 AM	6:00 AM	6:00 AM	6:00 AM		Storage/Office - Locked at night					Ferrero	Lobby	Table Top (4 Banquet tables w/chairs)					Paint Sundries Solutions	Sample boxes, supplies, projectors, packets
11/20	6:00 AM	10:00 AM	6:00 AM	7:15 AM		CIMA Breakfast			All PSS	40	Cima Restaurant	Lobby	Conference Dining						Cima Coupon required
11/20	5:00 AM	2:00 PM	6:00 AM	8:00 AM		Table Top Set-up			All PSS	84	Majestic ICD	Lobby	Table Top	1	PROJ & Laptop			Paint Sundries Solutions	
11/20	6:45 AM	2:00 PM	7:00 AM	7:45 AM		Break Station 1 - Coffee Only			All PSS	40	Cherry Hill	Lobby	Flow Through Only						Move to outside Majestic at 8:00 AM
11/20	6:00 AM	9:30 AM	7:00 AM	7:45 AM		Website & Promotion Review		Andrew / David	All PSS	48	Cherry Hill	Lobby	Classroom Seating	1	PROJ & Sound/Mic			Paint Sundries Solutions	Have Fly make announcement - People driving take your sample boxes
11/20	5:00 AM	2:00 PM	8:00 AM	12:00 PM		Table Top Showcase			All PSS	84	Majestic ICD	Lobby	Table Top, 1 Table w/ 4 chairs outside fairway	1	PROJ & Laptop			Paint Sundries Solutions	Bring tablecloth
11/20	5:00 AM	2:00 PM	5:00 AM	12:00 PM		Break Station 2 - Coffee Only			All PSS	110	Majestic ICD	Lobby	Flow Through Only						16 Gallons of Coffee - 13 Reg. 3 Decaf
11/20	5:00 AM	2:00 PM	12:00 PM	2:00 PM		Table Top Breakdown			All PSS	84	Majestic ICD	Lobby	Table Top					Paint Sundries Solutions	
11/20	12:00 PM	2:00 PM	12:00 PM	1:00 PM		CIMA Lunch			All PSS	100	Cima Restaurant	Lobby	Conference Dining						Cima Coupon required
11/20	9:00 AM	3:45 PM	1:00 PM	3:15 PM		Break Out Session	Rust-Oleum Brands (1)	Cindi Floyd	All PSS	10	Pebble Beach A	Lobby	U-Shaped Table	1	PROJ		BO 1	Paint Sundries Solutions (next line) RUST-OLEUM BRANDS (1)	
11/20	9:00 AM	3:45 PM	1:00 PM	3:15 PM		Break Out Session	Rust-Oleum Brands (2)	Cindi Floyd	All PSS	10	Pebble Beach B	Lobby	U-Shaped Table	1	NO		BO 1	Paint Sundries Solutions (next line) RUST-OLEUM BRANDS (2)	
11/20	9:00 AM	3:45 PM	1:00 PM	3:15 PM		Break Out Session	Rust-Oleum Brands (3)	Cindi Floyd	All PSS	10	Hazelton	Lobby	U-Shaped Table	1	NO		BO 1	Paint Sundries Solutions (next line) RUST-OLEUM BRANDS (3)	
11/20	9:00 AM	3:45 PM	1:00 PM	3:15 PM		Break Out Session	Dap Products	Dave Guss	All PSS	10	Medinah	Lobby	U-Shaped Table	1	NO		BO 1	Paint Sundries Solutions (next line) DAP PRODUCTS	
11/20	12:45 PM	5:45 PM	3:15 PM	3:30 PM		Break Station 3			All PSS	40	Meeting Room Row	Lobby	Flow Through Only						Move upstairs to outside Pine Valley at 3:00 PM
11/20	9:00 AM	6:15 PM	3:30 PM	5:45 PM		Break Out Session	Henkel Corporation	Mike Meckley	All PSS	10	Pine Valley	Mezz	U-Shaped Table	1	NO		BO 1	Paint Sundries Solutions (next line) HENKEL CORPORATION	
11/20	9:00 AM	6:15 PM	3:30 PM	5:45 PM		Break Out Session	Gaco Western	Jason Loftus	All PSS	10	Valencia	Mezz	U-Shaped Table	1	PROJ		BO 1	Paint Sundries Solutions (next line) GACO WESTERN	
11/20	9:00 AM	6:15 PM	3:30 PM	5:45 PM		Break Out Session	Pro Solutions	Leo Leal	All PSS	10	Congressional	Mezz	U-Shaped Table	1	NO		BO 1	Paint Sundries Solutions (next line) PRO SOLUTIONS	
11/20	9:00 AM	6:15 PM	3:30 PM	5:45 PM		Break Out Session	Sashco	Arnie Didier	All PSS	10	Sedona	Mezz	U-Shaped Table	1	NO		BO 1	Paint Sundries Solutions (next line) SASHCO	
11/20	6:00 PM	9:00 PM	6:30 PM	6:45 PM		Dinner - Cocktail Reception			All PSS	42	Cherry Hill	Lobby	Rounds, Riser & Podium					Paint Sundries Solutions	Picture Frame Number Holders & Number Cards
11/20	6:00 PM	9:00 PM	6:45 PM	7:30 PM		Salesperson of the Year Awards Ceremony		Andrew / Shawn	All PSS	42	Cherry Hill	Lobby	Rounds, Riser & Podium					Paint Sundries Solutions	Picture Frame Number Holders & Number Cards
11/20	6:00 PM	9:00 PM	7:30 PM	7:45 PM		Break - Buffet Set-Up			All PSS	42	Cherry Hill	Lobby	Rounds, Riser & Podium					Paint Sundries Solutions	Picture Frame Number Holders & Number Cards
11/20	6:00 PM	9:00 PM	7:45 PM	9:00 PM		Dinner			All PSS	42	Cherry Hill	Lobby	Rounds, Riser & Podium					Paint Sundries Solutions	Picture Frame Number Holders & Number Cards
SATURDAY																			
11/21	6:00 AM	6:00 PM	6:00 AM	6:00 PM		Storage/Office					Ferrero	Lobby	Table Top (4 Banquet tables w/chairs)					Paint Sundries Solutions	Sample boxes, supplies, projectors, packets
11/21	6:30 AM	7:30 AM	6:30 AM	7:30 AM		CIMA Breakfast			All PSS	42	Cima Restaurant	Lobby	Conference Dining						Cima Coupon required
11/21	7:00 AM	2:00 PM	7:15 AM	7:30 AM		Break Station 1			All PSS	41	Meeting Room Row	Lobby	Flow Through Only						
11/21	6:00 AM	11:00 AM	7:30 AM	10:25 AM		Break Out Session	Duckback Products / Thompson's	Lee Guy	All PSS	10	Pebble Beach A	Lobby	U-Shaped Table	1	PROJ		BO 2	Paint Sundries Solutions (next line) DUCKBACK PRODUCTS / THOMPSON'S	
11/21	6:00 AM	11:00 AM	7:30 AM	10:25 AM		Break Out Session	Minwax / Purdy	Lee Guy	All PSS	10	Pebble Beach B	Lobby	U-Shaped Table	1	PROJ		BO 2	Paint Sundries Solutions (next line) MINWAX / PURDY	
11/21	6:00 AM	11:00 AM	7:30 AM	10:25 AM		Break Out Session	Krylon	Lee Guy	All PSS	10	Riviera	Lobby	U-Shaped Table	1	PROJ		BO 2	Paint Sundries Solutions (next line) KRYLON	
11/21	HIDE	HIDE	9:10 AM	9:20 AM		PSS Break Only			All PSS	41	Meeting Room Row	Lobby							
11/21	6:00 AM	11:00 AM	7:30 AM	10:25 AM		Break Out Session	Sherwin Williams	Lee Guy	All PSS	10	Hazelton	Lobby	U-Shaped Table	1	PROJ		BO 2	Paint Sundries Solutions (next line) SHERWIN WILLIAMS WORKSHOP	
11/21	6:00 AM	11:00 AM	7:30 AM	10:25 AM		Break Out Session	Performance Coatings	Gabe Rensen	All PSS	10	Medinah	Lobby	U-Shaped Table	1	NO		BO 2	Paint Sundries Solutions (next line) PERFORMANCE COATINGS	
11/21	HIDE	HIDE	10:25 AM	10:40 AM		PSS Break Only			All PSS	41	Cherry Hill	Lobby	Flow Through Only						Move to outside Cherry Hill at 10:00 AM, Move to Ferrero at 12:15 PM
11/21	9:00 AM	12:15 PM	10:40 AM	12:00 PM		Sales Training & Final Remarks	Sales Meeting	Shawn / Dave B	All PSS	48	Cherry Hill	Lobby	Classroom Seating	1	PROJ	TT 2		Paint Sundries Solutions	Two water stations
11/21	11:45 AM	12:15 PM	12:00 PM	Depart		Lunch & Depart			All PSS	41	Outside Cherry Hill	Lobby	Flow Through Only						Boxed Lunches